

Cost Savings Example

Following is a typical cost savings example for an organization with 10,000 users:

Total number of users: 10,000

Item	Current cost	Reduced cost	Notes
Productivity lost by new users waiting for access	\$1,200,000	\$240,000	10% turnover, 5 days manual/1 day automated user setup, \$60k/yr value of productivity.
Productivity lost by current users waiting for changes	\$1,200,000	\$300,000	1 change/user/year, 4 hour wait time reduced to 1 hour.
Direct cost of security administration	\$480,000	\$240,000	8 administrator FTEs reduced to 4.
Total	\$2,880,000	\$780,000	
Total savings per year		\$2,100,000	